

Topic: LEADERSHIP  
**Course title: LEADERSHIP & CHANGE IN PURCHASING**  
 Session date: From 23 November to 28 December 2021  
 Level: **intermediate**



◆ **Aim of the course**

By the end of this course, participants will be able to take the lead in transforming Procurement thinking & mindset, and contribute to make it more strategic to the company.

◆ **Learning goals**

- Understand the dimensions of Procurement transformation
- Identify the levers of organizational change
- Make Procurement more resilient and adaptive

◆ **Target group**

- Category managers
- Strategic buyers
- Senior buyers
- Key Supplier Managers
- Purchasing directors.

◆ **Course Structure**

The **LEADERSHIP & CHANGE IN PURCHASING** course contains:

- **1 Awareness session**
- **2 Chapters including videos to be watched before the related virtual class**
- **2 Virtual classes.**

**For each Chapter, specific e-modules & other material must be completed BEFORE attending the related Virtual Class.**

Please, see the programme below:

Awareness session	Content		Duration	Total length of the course: Hr:Mn <b>13:00</b>
Change	• Business case: How to trigger change? (Kotter model)		210 min.	
Chapters	Self-study e-Modules & Material		Durations	
	Nber	Names	Self-study	Virtual Classes
The Transformation Leadership	4	• Videos related on fundamentals of leadership in the Procurement organisation	75 min.	210 min.
The Dynamics of Change	7	• Videos and reads treating on the factors of change	75 min.	210 min.