

Topic: LEADERSHIP

Course title: TRANSFORMATION, LEADERSHIP & STRATEGY

Session date: From 20 September to 28 November 2021

Level: Advanced



◆ **Aim of the course**

A good leader doesn't need to have the authority, he or she is the authority. This course aims at understanding the underpinning schemes of personal leadership underpinning the transformation of Procurement, and the strategies. It focuses on the personal legacy of the Procurement, the necessary traits to develop one's own charisma in Purchasing, and their application to the application to Procurement.

◆ **Learning goals**

- Define your quest and the field of your personal leadership
- Understand the organisational setting necessary to the development of leadership
- Create the relational frame and dynamics to ensure leadership.
- Capture the personal traits for the development

◆ **Target group**

- Purchasing team managers, Transformation leaders, Purchasing executives.
- Interfaces between Purchasing and the key stakeholders.

◆ **Course Structure**

The **PERSONAL LEADERSHIP** course contains **5 Chapters including reading and other material** (readings, videos...) and **5 Virtual classes**. **For each chapter, pre-readings must be completed BEFORE attending the related Virtual Class**. Please, see the programme below:

Total length of the course Hr:Mn: 25:00				
Chapters	Self-study & Reading material		Durations	
	Nber	Names	Self-study	Virtual Classes
Intercultural Management	Pre-readings	<ul style="list-style-type: none">• The Darwinian evolution of Procurement• Procurement ambidexterity• Purchasing in a VUCA world• Procurement contribution to strategic resilience	90 min.	210 min.
Making Procurement a learning organisation	Pre-readings	<ul style="list-style-type: none">• Social and experiential learning in Procurement• Transformational learning• Learning myopia	90 min.	210 min.
Strategising Procurement	Pre-readings	<ul style="list-style-type: none">• The vision and mission of Procurement• 10 schools of thoughts applied to Procurement• The alignment of category strategies on function and company strategy	90 min.	210 min.
Your leadership quest and your operating arena	Pre-readings	<ul style="list-style-type: none">• Define your intended legacy as a leader• Define your stance and create your own personal brand• Demarcate your battlefield• Create your followers	90 min.	210 min.
Developing leadership capabilities	Pre-readings + MBTI Survey	<ul style="list-style-type: none">• Profiles to lead, to manage transformation and disruption (incl. debriefing of the MBTI survey results)• Abilities and facets of leadership competence• Navigate your Procurement career	90 min.	210 min.