



# PURCHASING – Purchasing environment

Level	Available languages	Fee
Beginner	  	€ 400

e-Module titles	Objectives	Content
SUPPLY & DEMAND	This module aims at understanding how Procurement interacts with some key environmental elements: - how market equilibrium is attained thanks to Procurement's adapting to supply & demand	1. Introduction 2. The fundamentals of supply & demand
INFORMATION SOURCES IN PROCUREMENT	This module aims at understanding how Procurement interacts with some key environmental elements: - where to get the right information - how to process the information efficiently	1. Introduction 2. Information sources in procurement
MAKE OR BUY	This module aims at understanding how Procurement interacts with some key environmental elements: - the reasons of outsourcing or re-insourcing - managing costs & risks of these strategies to ensure value gain	1. What is MAKE or BUY? 2. Why MAKE or BUY? 3. The cost approach of MAKE or BUY 4. Applying MAKE or BUY
PROJECT MANAGEMENT	This module aims at understanding how Procurement interacts with some key environmental elements: - defining the role of Procurement in a project - discovering various basic templates to use in project, or to define it	1. What & why project management 2. Project management process 3. Tools: WBS & critical path 4. Tools: RACI & burndown chart 5. Specific project management environments
SUSTAINABILITY	This module aims at understanding how Procurement interacts with some key environmental elements: - how Purchasing contributes to the business's triple bottom line - the relationship between sustainability & CSR	1. What is a sustainable business? 2. How can procurement contribute towards sustainability? 3. What is Corporate Social Responsibility?