PURCHASING – Purchasing process & organisation

Level: Beginner	Available langages: 🇬🇧 🇫🇷 🇮🇹 🇪🇸	Fee: € 450

e-Module titles	Objectives	Content
PROCUREMENT SUPPORT STRATEGY	This module aims at understanding some basics of Procurement: - understanding Procurement's role along the product lifecycle - identifying upstream vs downstream Procurement - understanding the Category Buyer's role	1. Procurement & the product lifecycle 2. Upstream procurement organisation 3. Downstream procurement organisation 4. Category buyer's role
PROCUREMENT PROCESS STEPS	This module aims at understanding some basics of Procurement: - the 6 steps of the Procurement process - the benefits of the Procurement process	1. Needs definition & market analysis 2. Strategy & supplier selection 3. Negotiation & contract deployment
SUPPLIERS PROSPECTION AND SELECTION	This module aims at understanding some basics of Procurement: - carrying out the 6-step process from supplier identification & assessment to final supplier selection	1. Define criteria & start search for the suppliers 2. Get ting supplier information & visiting them 3. Testing price & selecting the supplier 4. The selection grid
PROCUREMENT ORGANISATION	This module aims at understanding some basics of Procurement: - how what you buy impacts the Procurement organisation - how decision-making changes up & downstream - the difference between Purchasing & Procurement	1. Procurement strategy & organisation 2. Upstream & downstream decision-making in procurement 3. Purchasing vs Procurement
THE RISE OF PROCUREMENT	This module aims at understanding some basics of Procurement: - how the 4 major trends impact Procurement - how Procurement has evolved over time - how each function corresponds to a specific level of Procurement maturity	1. 4 trends in the development of procurement 2. Darwinian evolution of procurement 3. 100 years of procurement
REQUEST FOR X (RFX)	This module aims at understanding some basics of Procurement & being able to use some elementary tools: - understanding the 3 RFX tools which are essential to the Supplier prospection & selection phase.	1. Introduction to RFX 2. Request for Information 3. Request for Proposal 4. Request for Quotation